

LAN/WAN Provision



Assure reliable, simple, secure, cost-effective access to applications.

To be confident in your competitiveness you need to have confidence in your IT network and business applications. They need to be right for your needs and always readily accessible, and above all, well-supported to eliminate costly delays and downtime. The sign of a good network – access to people and information anytime you need.

In contrast, these symptoms indicate that all is not well:

- Access to business applications within the office, from home and on the road is not as fast, secure and reliable as it should be.
- Cost management headaches. Can you be sure recurring network costs and the purchase of additional bandwidth will pay you back in business benefits?
- Question marks over whether the network environment will be able to support business functions both now and as requirements change. This must be seamless and deliver no surprises, especially around costs.
- The network is becoming a drain on internal resources. To prevent this, it must be reliable and easy to manage.

Impact of failure to act

Without corrective action, your business could be buried under a range of time-consuming and potentially very damaging network problems.

- Connectivity issues. Affecting local and remote network resources, resulting in downtime and business disruption, undermining user productivity and morale and even causing security breaches.
- Cost issues. Excess, unexpected and high recurring costs simply to meet your business requirements.
- Effectiveness issues. Your efficiency and ability to react to market changes and demands is hampered by network constraints.
- Resource issues. Your support staff are spending a disproportionate amount of time resolving network problems.

Business Requirements

The wish list for any business serious about tackling connectivity issues and assuring dependable, safe and flexible access for all users, must include:

- Efficient access to network resources for all users, no matter where they are located, to ensure user and client demands are met.
- Demonstrable value for money across all cost areas including, recurring costs, administration, support and new initiatives.
- A highly responsive, flexible network that can facilitate new ways of working.
- An easy to manage, fully supported network that delivers maximum services with minimum input.

The Northgate LAN/WAN Solution

One solution ticks all the boxes. Northgate provides specialist expert help through our Professional Services Practice, from network design right through to follow-on support, to ensure optimum benefits for your business.

- We work closely with you, reviewing your current network and discussing your requirements. Our assessment includes: identifying critical areas of network, such as bandwidth and security, and drawing up plans to resolve any issues. For instance you may currently be paying for bandwidth you don't use!
- Our strategy and design consultants will draw up a tailored solution to match your evolving needs and achieve greater cost-efficiency. For example, we can recommend optimisation technologies to increase bandwidth at a fraction of the cost of buying more lines! The focus of our design is to build in manageability, scalability and reduced complexity across the network.
- At every stage of our services, from design and implementation to our pro and reactive support services, Northgate ensures industry best practice is adhered to at all times.

Benefits of the Northgate LAN/WAN Solution

Northgate can deliver an effective, dependable and secure network that supports your entire business needs, both now and over time. Your network works for you, rather than staff using up valuable time working for it.

- As independent consultants free from manufacturer ties, we can provide impartial, expert advice to ensure the "right" solution for your business.
- Companies implementing our solutions have achieved cost reduction and improved staff productivity.
- Our clients have the reassurance that an experienced provider is at hand should any problems arise.

Testimonial

"The existing LAN infrastructure within our company was becoming dated and slow, and following a formal LAN review carried out by Northgate, we decided to upgrade it to a best-of-breed "Cisco" Gigabit LAN infrastructure. The installation, which was completed by Northgate's LAN Engineers, was carried out to the highest standards, and was completed in record time with no user down-time involved. The technical competence of the Northgate staff coupled with their knowledge and expertise in this area gave us a great deal of confidence in the project, and has led to us now having in place a fast, efficient and robust network, upon which we can build our IT capability".
Technology Solutions Company, Northern Ireland.



www.northgate-is.com/managedservices
e. info@northgate-is.com

making IT work